



# GDPR, dan pre

Vladimir Vučinić  
**Net++ technology**



# Šta je sutra?





# The Drive for Data Privacy

## Drivers

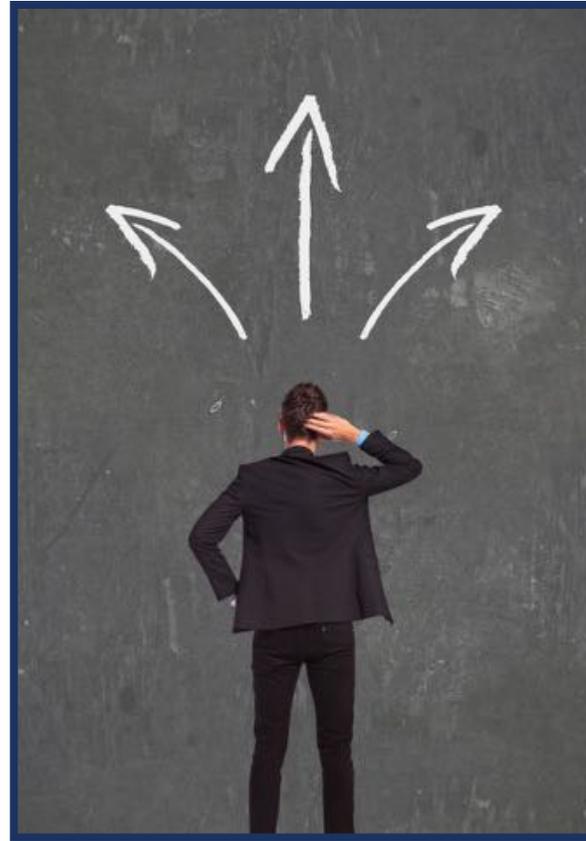
Regulations

Press Headlines

Reputation

Business Opportunity

Customer Expectations



## Inhibitors

Lack of Business Ownership

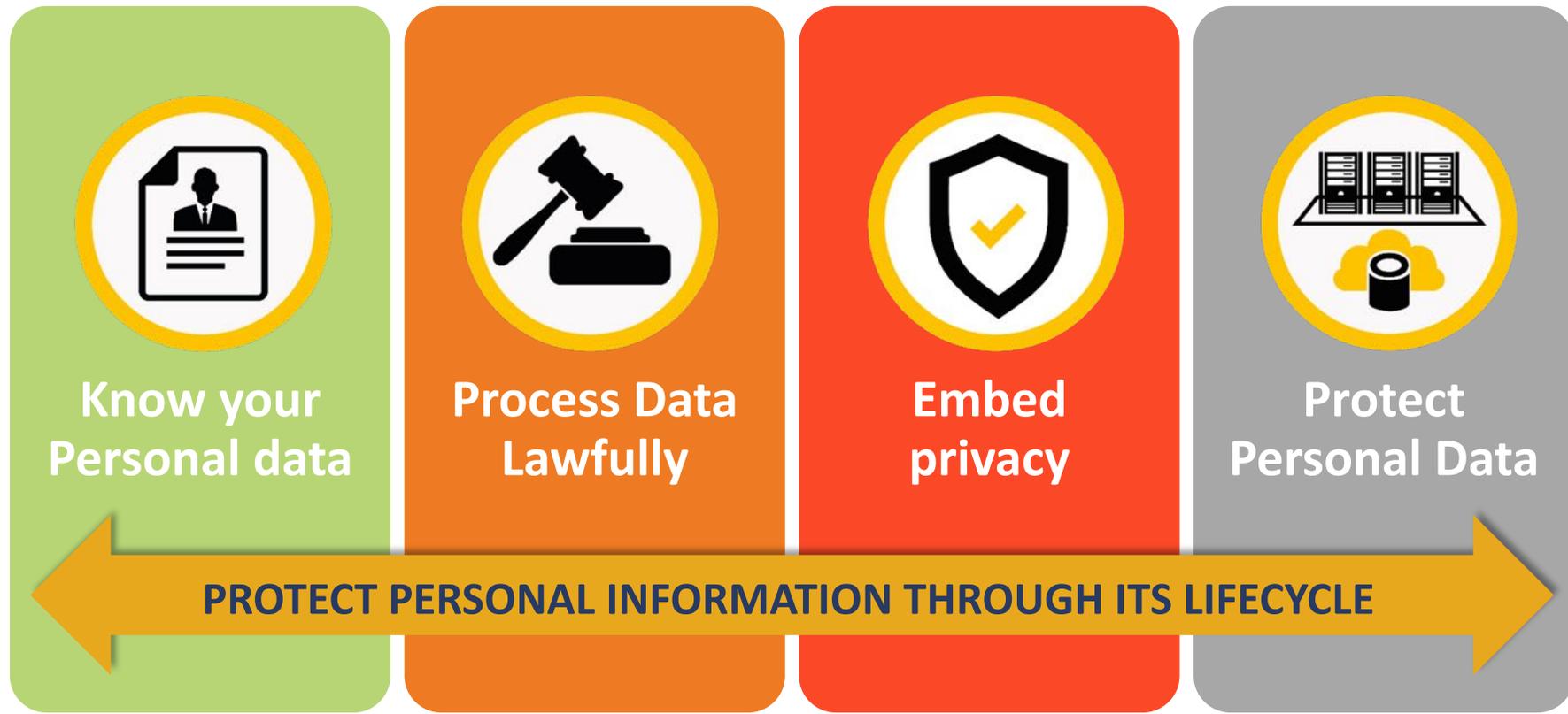
Data Growth

Evolving Threat landscape

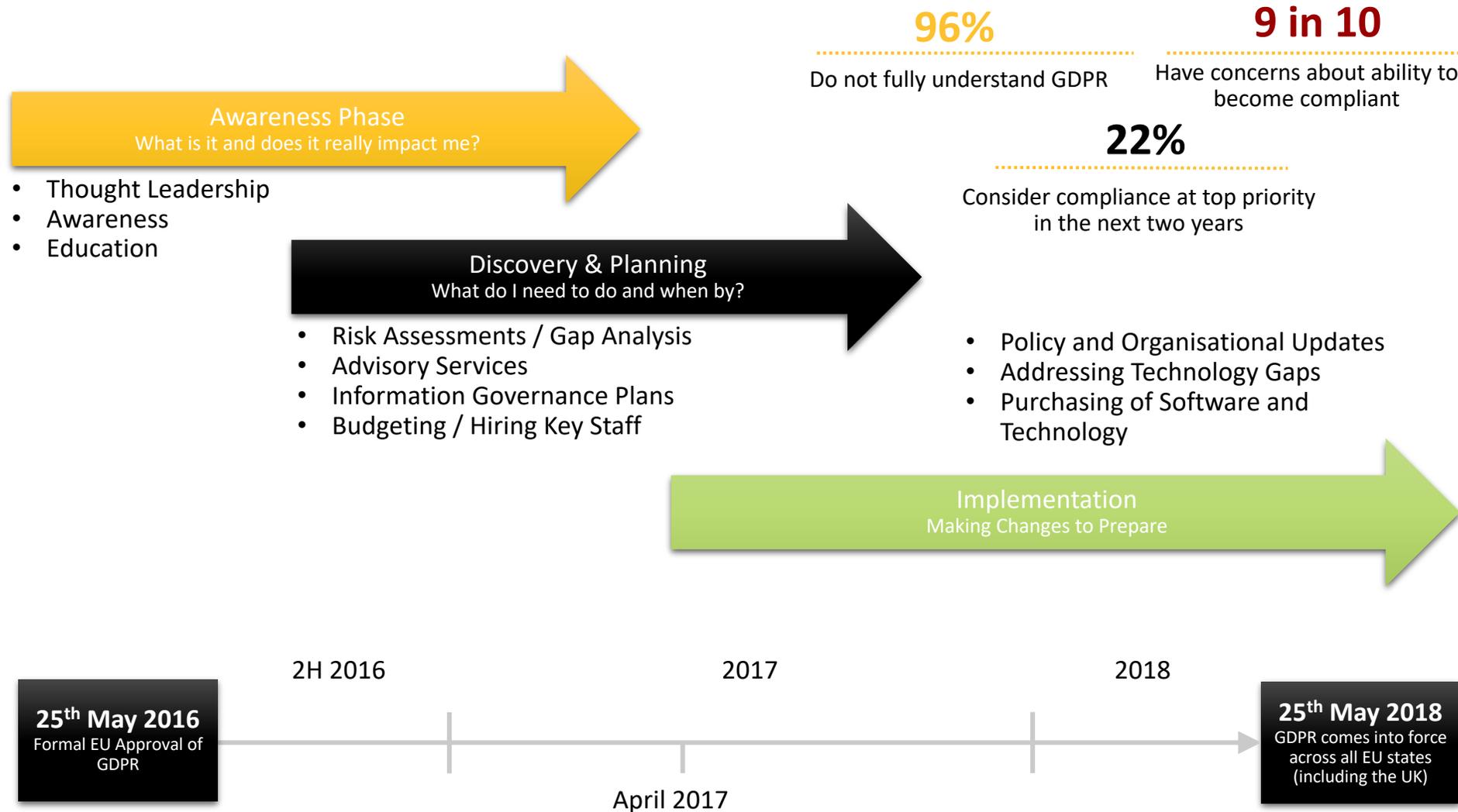
Lack of Visibility

Emerging Technology

# Technology Considerations for the GDPR



# Typical Customer Timeline for the GDPR



# Privacy & Security



**Privacy**  
The “What” of personal  
data protection  
**Strategy**

**Security**  
The “How” of personal  
data protection  
**Tactics**



“You can have security without privacy but you can’t have  
privacy without security”

# Data Governance Framework to Manage Privacy



**Collect**



**Process**



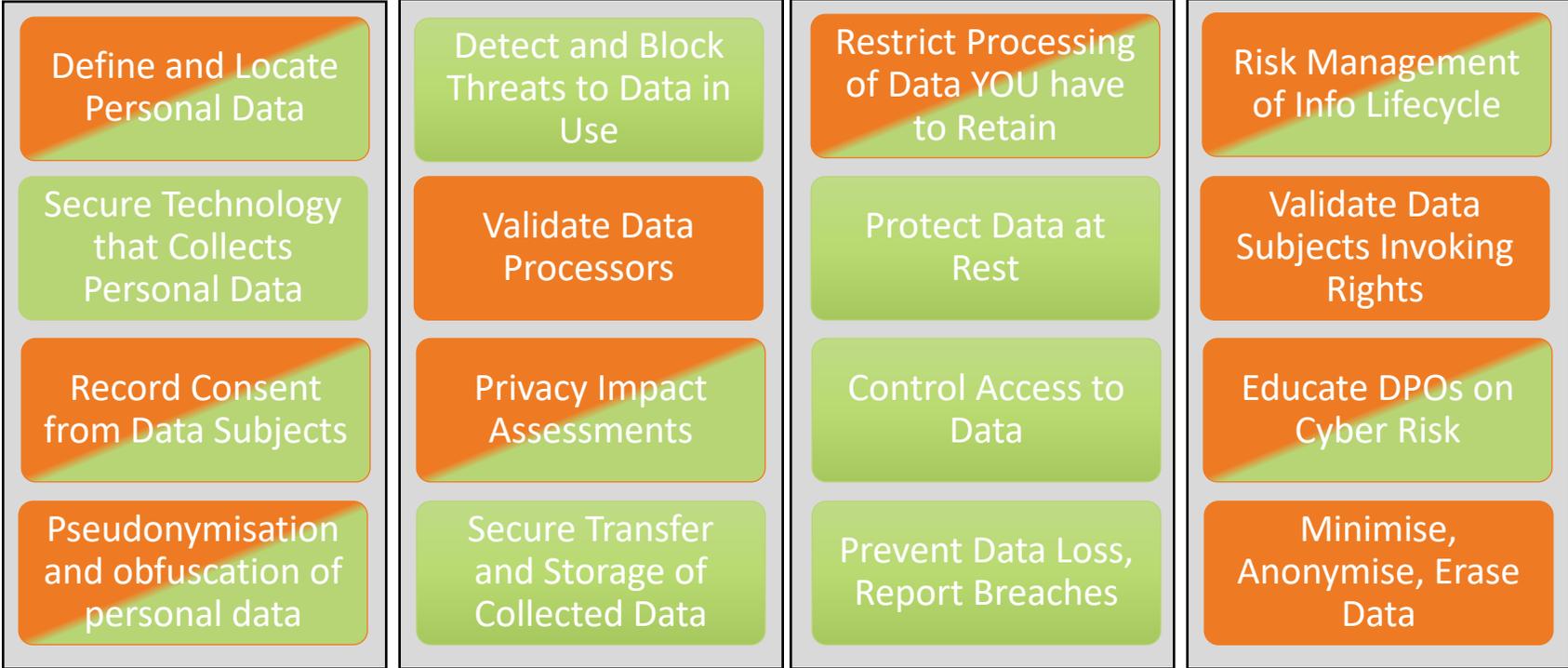
**Retain & Secure**



**Manage**

Privacy

Security



# How Symantec can assist with the GDPR ?



**What** broad areas do I need to focus on for GDPR?

**How** do I manage and report on my information risk management practices?

**What** personal data is out there and **where** is it?

**Who can** access personal data and **who has** accessed it?

Can we **control where** data resides?

Can we **control what** personal data is accessible and **who** can access it?

Can we **encrypt / obfuscate** personal data?

Can we **detect** unauthorised access or breaches of personal data?

Can we quickly and thoroughly **notify** in the event of a breach?

## Risk Management

CCS  
EPM

## Information Centric Security

DLP / CASB  
VIP  
Encryption  
CDP

## Breach Response

MSS / ATP  
Incident Response  
Security Analytics

# Symantec Supports Across Data Privacy and Security



**PREPARE**  
**PROTECT**  
**DETECT**  
**RESPOND**

## Technology Risk Management

*Understand Data Risk*

**DLP Data Insight**



**CASB Audit**



**CCS**

*Understand, Report, and Remediate Compliance*



**EPM**

## Personal Data Protection Everywhere

**VIP / MPKI**



**DLP**



**Encryption**



**CASB**



**Web**



**CDP**

## Advanced Breach Detection, Remediation, & Notification

**Endpoint**



**Email**



**Server**



**Web / CASB**



**ATP**



**Analytics**



**Cyber Security Services**

## Unparalleled Threat Intelligence

**Endpoint**  
175M endpoints protected



**Email**  
2Bm emails scanned/day



**Physical & Virtual Workloads**  
64K Datacenters protected

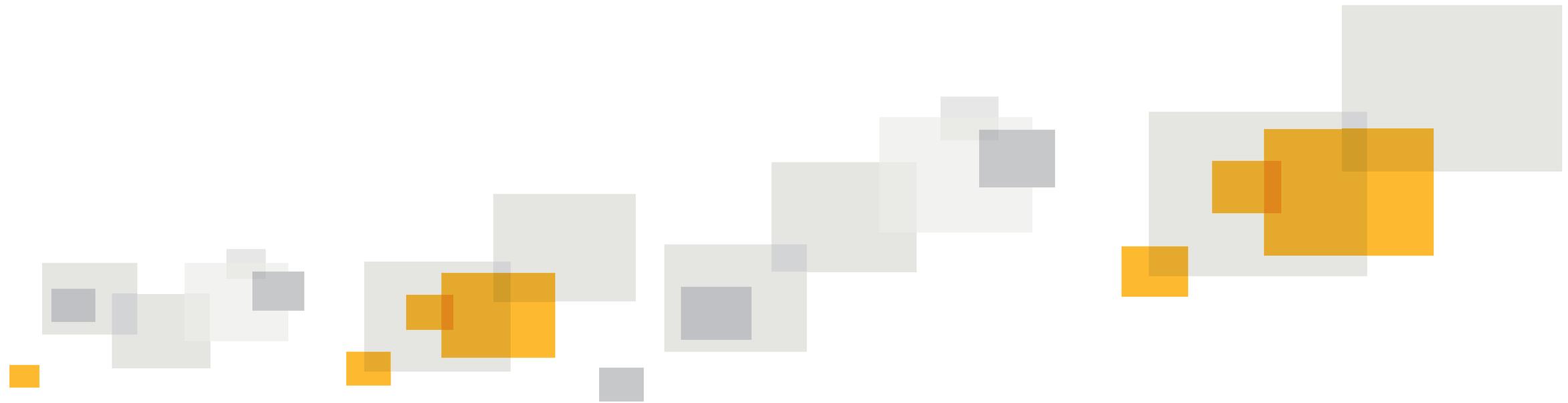


**Cloud Security**  
12,000 cloud applications secured



**Web**  
1.2Bn web requests secured/day





## Risk Scenarios

Examples of risks/events in GDPR that Controllers and Processors need to prepare/plan for

# Practical Scenario 1: How could I protect against personal data loss?



- **Data In Motion:**
  - Collection on a website: Is the traffic encrypted?
  - Transfer via email: Is the email encrypted?
  - Transfer via a platform: Is the platform secure?
- **Data At Rest:**
  - Storage on servers: Is the data center secured?
  - Storage at end-points: Are the devices protected?
- **Data In Use:**
  - In house: Is access control in place?
  - Outsourced: Are cloud and shadow IT addressed?
  - In management: Is data loss prevention in place?

Website Security

Email Encryption

FileShare Encryption

DCS, DLP, Data Analytics

PGP, SEP, ATP

VIP, mPKI

CASB / CDP

DLP

# Practical Scenario 2: How do I mitigate the risk to data subjects?



- **General Risk Assessment**

- Do I track threats affecting my line of business?
- Do I track the risk to the kind of data I handle?
- Do I track the risk posture of the vendors I use?

- **Risk Of Breach Of Sensitive Data, Of Professional Secrecy:**

- Do I classify information based on sensitiveness?
- Do I apply specific policies to specific categories?

- **Risk Of Identity Theft Or Fraud:**

- Do I segregate directly identifiable information?
- Do I restrict access to re-identification keys?
- Is my certificate and key management robust?

CSS  
Threat Intelligence  
CASB

DLP

CDP

VIP

mPKI

# Practical Scenario 3: Minimising Risk In Case Of A Breach



- **Pseudonymisation (article 32 paragraph 1(a)):**
  - Have I pseudonymised the data?
  - Can I prevent reversal of pseudonymisation?
- **Encryption (article 33 paragraph 3(a)):**
  - Can I prove that the breached data is encrypted?
  - Can I prove that the encryption is strong enough?
- **Ongoing Testing and Evaluation (Article 32 1(d))**
  - a process for regularly testing, assessing and evaluating the effectiveness of technical and organisational measures for ensuring the security of the processing

CDP

PGP

IT Management  
Suite, Control  
Compliance Suite

# Data Loss Prevention



Answers these critical questions about your information

---



# Data Loss Prevention



Answers these critical questions about your sensitive data

---

Where does your confidential data live?



## DISCOVER

Locate where your sensitive information resides across your cloud, mobile, network, endpoint and storage systems

# Data Loss Prevention



Answers these critical questions about your sensitive data

---

How is it being used?



## MONITOR

Understand how your sensitive information is being used, including what data is being handled and by whom

# Data Loss Prevention



Answers these critical questions about your sensitive data

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How do you prevent data loss?



## PROTECT

**Stop sensitive information from being leaked or stolen by enforcing data loss policies and educating employees**

# Solution Overview

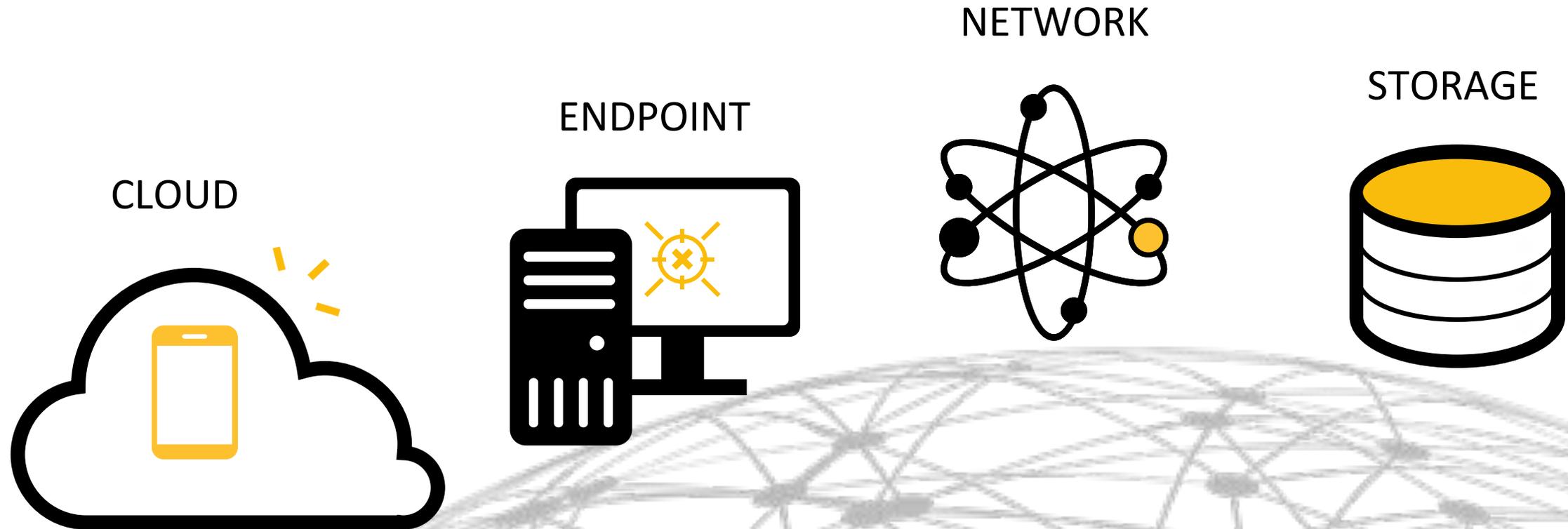


# Symantec Data Loss Prevention

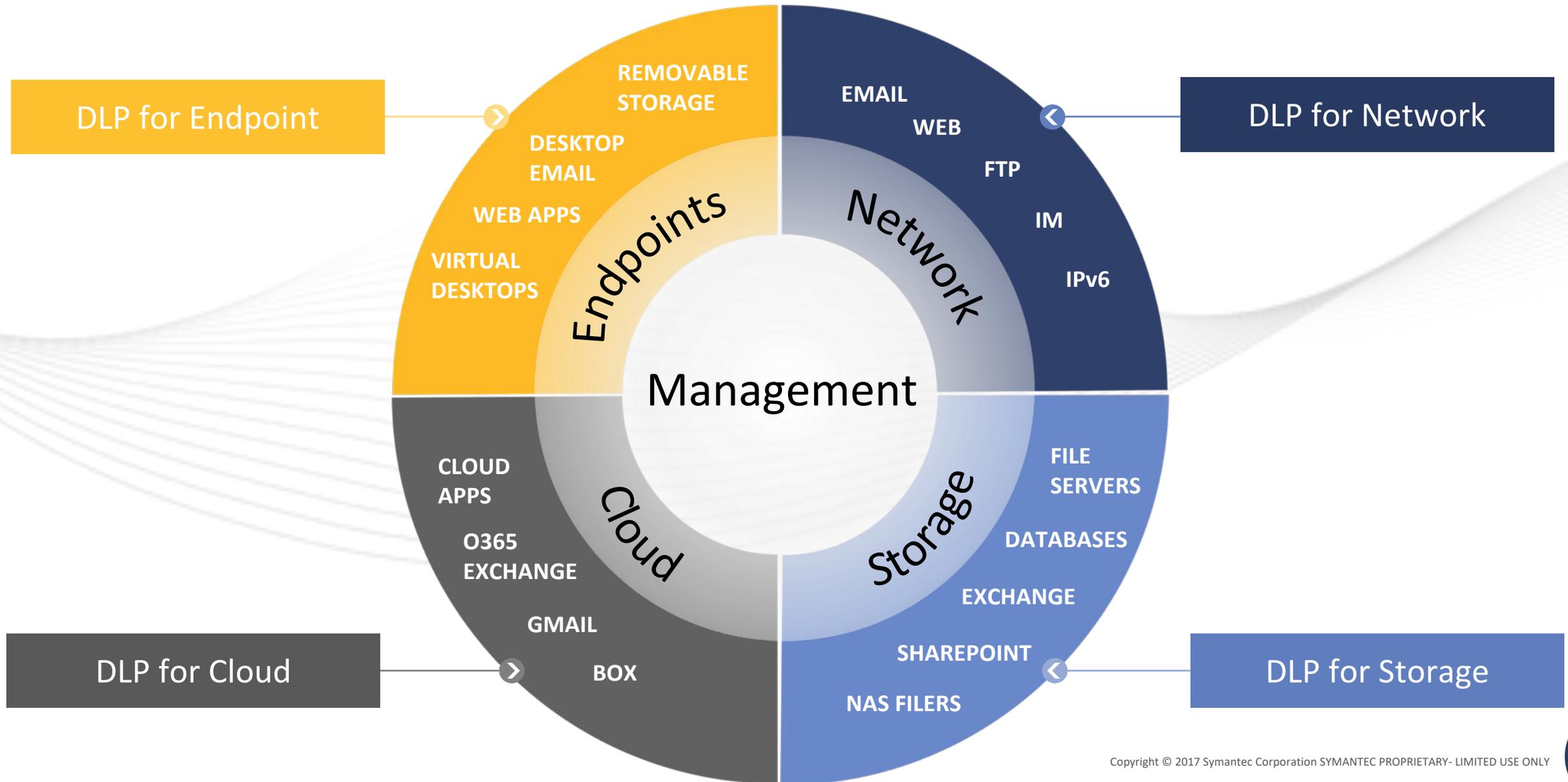


Gives you visibility and control of your information everywhere

---



# Broadest coverage of data loss channels



# Protects any type of data



With the most comprehensive data detection technology

## CUSTOMER INFORMATION



Credit Card Info



Medical Records



SSNs and Government IDs



Financials

## COMPANY INFORMATION



Intellectual Property



M&A and Strategy



Internal Auditing



HR Records



# Manage easily

With unified data loss policies across all channels

## DETECTION

### CONTENT

Credit Cards

SSNs

Intellectual  
Property

### CONTEXT

Who?

What?

Where?

## RESPONSE

### ACTION

Notify

Justify

Encrypt

Prevent

### NOTIFICATION

User

Manager

Security

Escalate



# Most comprehensive data detection



Gives you the highest accuracy and minimizes false positives

## DESCRIBED CONTENT MATCHING

DESCRIBED DATA



Non-indexable data

## EXACT DATA MATCHING

STRUCTURED DATA



Account Numbers,  
Credit Cards,  
Government IDs,

## INDEXED DOCUMENT MATCHING

UNSTRUCTURED DATA



Financial Reports,  
Marketing Plans

## MACHINE LEARNING

UNSTRUCTURED TEXT



Source Code,  
Product Designs

## FORM RECOGNITION

IMAGES



Scanned or  
Electronically-  
Filled Forms

“Symantec offers the most comprehensive sensitive data detection techniques in the market, with advanced functionality that can cover a wide breadth of data loss scenarios.”

Magic Quadrant for Data Loss Prevention, Gartner, January 2016

# Protect forms and documents



## With Symantec DLP Sensitive Image Recognition



**1** Collect blank forms and upload to DLP

**2** DLP indexes the forms and creates a form recognition profile

**3** Add the profile to your data loss policy

**4** DLP detects data in images of filled-in documents, including handwriting

# Protect forms and documents



## With Symantec DLP Sensitive Image Recognition

The screenshot displays the Symantec DLP console interface. On the left, an incident summary for 'Incident 00000004' is shown, including file system details, policy matches, and incident details such as target, scan date, and file location. The main area shows a 'Matches' section with a 'Forms Matching Rule' highlighted in yellow. Below this, a scanned document titled 'Form W-4 (2016)' is displayed, showing the top portion of the form with various fields and instructions. A yellow callout box on the right side of the screenshot lists the following document types:

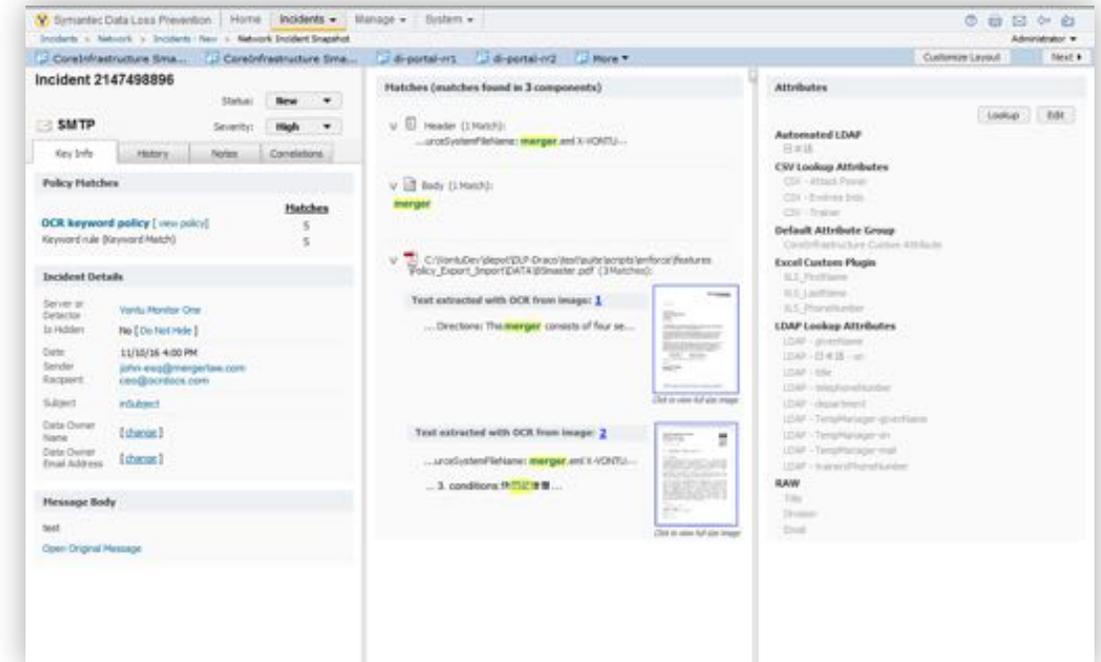
- Tax returns
- Credit applications
- Insurance claim forms
- Scans or pictures of form documents

# Protect sensitive images



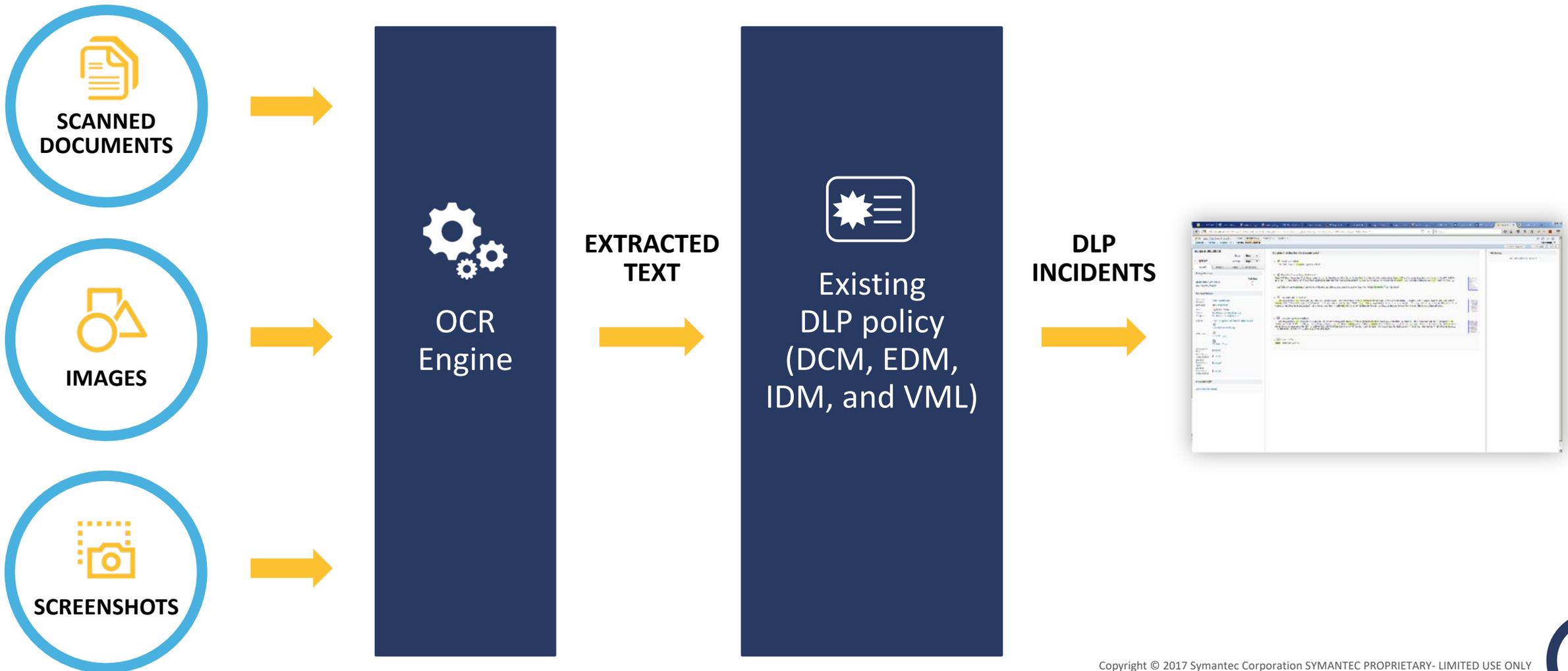
## With Symantec DLP Sensitive Image Recognition

- Extracts text from images: scanned documents, screenshots, photos
- For use with preexisting policies and rules
  - OCR text treated same as conventionally extracted text
  - Incident snapshot indicates OCR origin
- Support for over 100 languages
- Support for custom dictionaries
  - Hints for challenging words like proper nouns
- Support for all server-side DLP detection channels



# Protect sensitive images

## With Symantec DLP Sensitive Image Recognition



# Respond faster

With sophisticated incident remediation workflow

## 90% of DLP is Incident Response

 **Right Automation** | Resolution, Enforcement, Notification

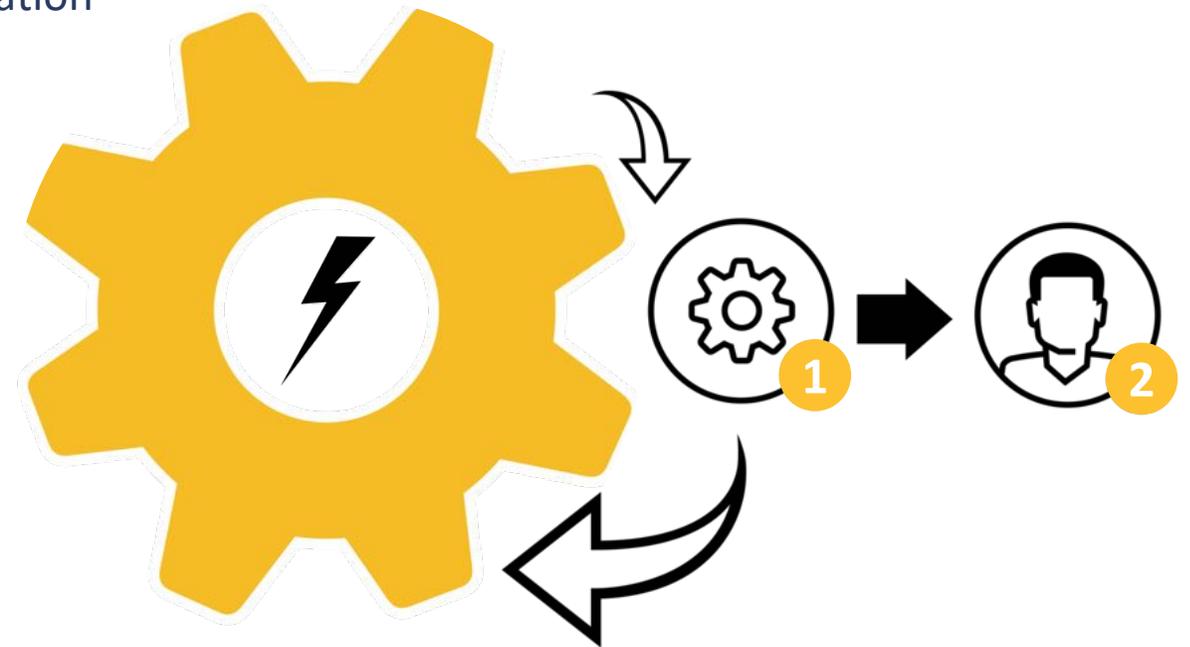
 **Right Person** | Route Incidents to Right Responder

 **Right Order** | High Severity of Incidents First

 **Right Information** | 5-Second Test

 **Right Action** | 1-Click Response

 **Right Metrics** | Prove Results to Execs and Auditors





**Protecting your data in the cloud**

# Protect data in the cloud

With Symantec DLP Cloud Services



## DLP Cloud with CloudSOC

FOR CLOUD APPS

## DLP Cloud Service for Email

FOR OFFICE 365 EXCHANGE, GMAIL



# Protect data in cloud apps



## With Symantec DLP and Cloud Access Security Broker

**Symantec Data Loss Prevention**



**Symantec CloudSOC**

The Gold Standard in DLP

Leading-Edge Cloud Access Security Broker

**Extend DLP to capture ALL sensitive data at rest and in motion the cloud**

**Leverage existing policies and workflows without compromising performance**

**Gain full cloud access security broker functionality**

# Extending DLP into the Cloud

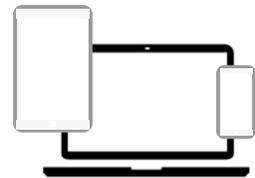


Extend DLP to 60+ Cloud Apps  
Apply Fine-Tuned Policies to Cloud  
Leverage Workflow Integrations



Gain Full CASB Functionality

- Shadow IT Analysis
- Granular Visibility and Control
- User Behavior Analytics



Unmanaged Devices  
Extended Perimeter

Direct  
to Net



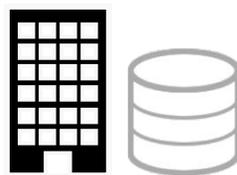
Symantec CASB

Symantec DLP Cloud

Direct  
to Net



Managed Devices w/ Symantec DLP  
Endpoint Agent



Corporate Datacenter

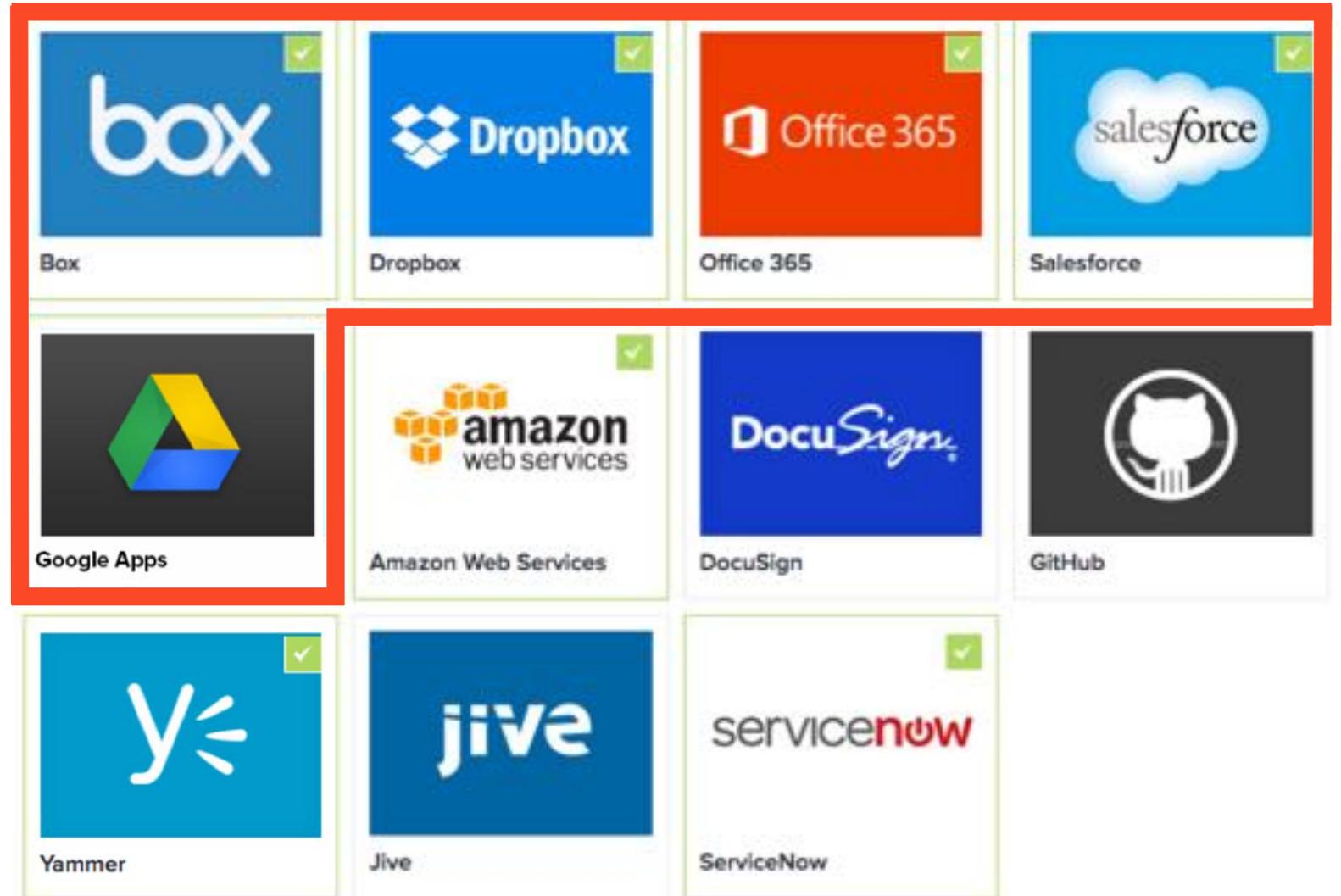


Symantec DLP  
Management Console

# Coverage for sanctioned apps

API Coverage  
for Cloud Apps:

**11** **5**  
Total With DLP



# Coverage for unsanctioned apps



Gateway Coverage  
for Cloud Apps:

**100+** **86**

Total With DLP



# Complete Email Security for Office 365 and Gmail



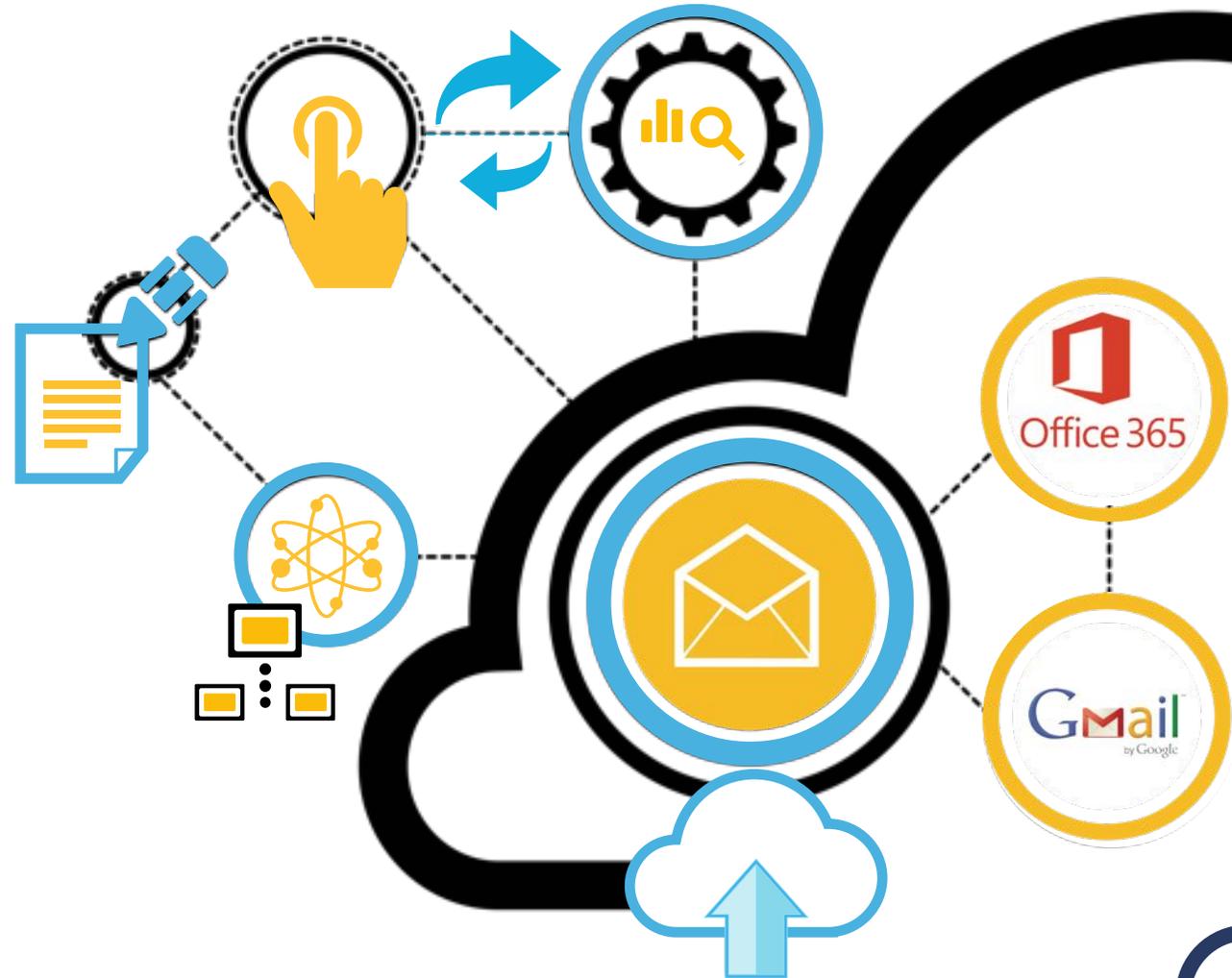
## With DLP Cloud Service for Email with Cloud Console

Protects sensitive emails sent from Microsoft Exchange Server, Office 365 Exchange Online and Gmail for Work

Adds a powerful layer of data protection to strengthen outbound email security

Leverages Symantec Email Security.cloud with inbound protection against malware, spam and bulk email

100% cloud-based solution makes it easy to deploy and manage



# Superior Cloud Email Protection



With industry-leading email security and data loss prevention



## COMPLETE CLOUD EMAIL SECURITY

- Superior inbound and outbound email protection for Office 365 and Gmail
- 100% cloud-based solution deploys easily – no software or hardware!

## EMAIL PROTECTION

- Safeguards users from inbound email threats such as phishing, malware, spam
- Stops ransomware and business email compromise with multi-layered detection



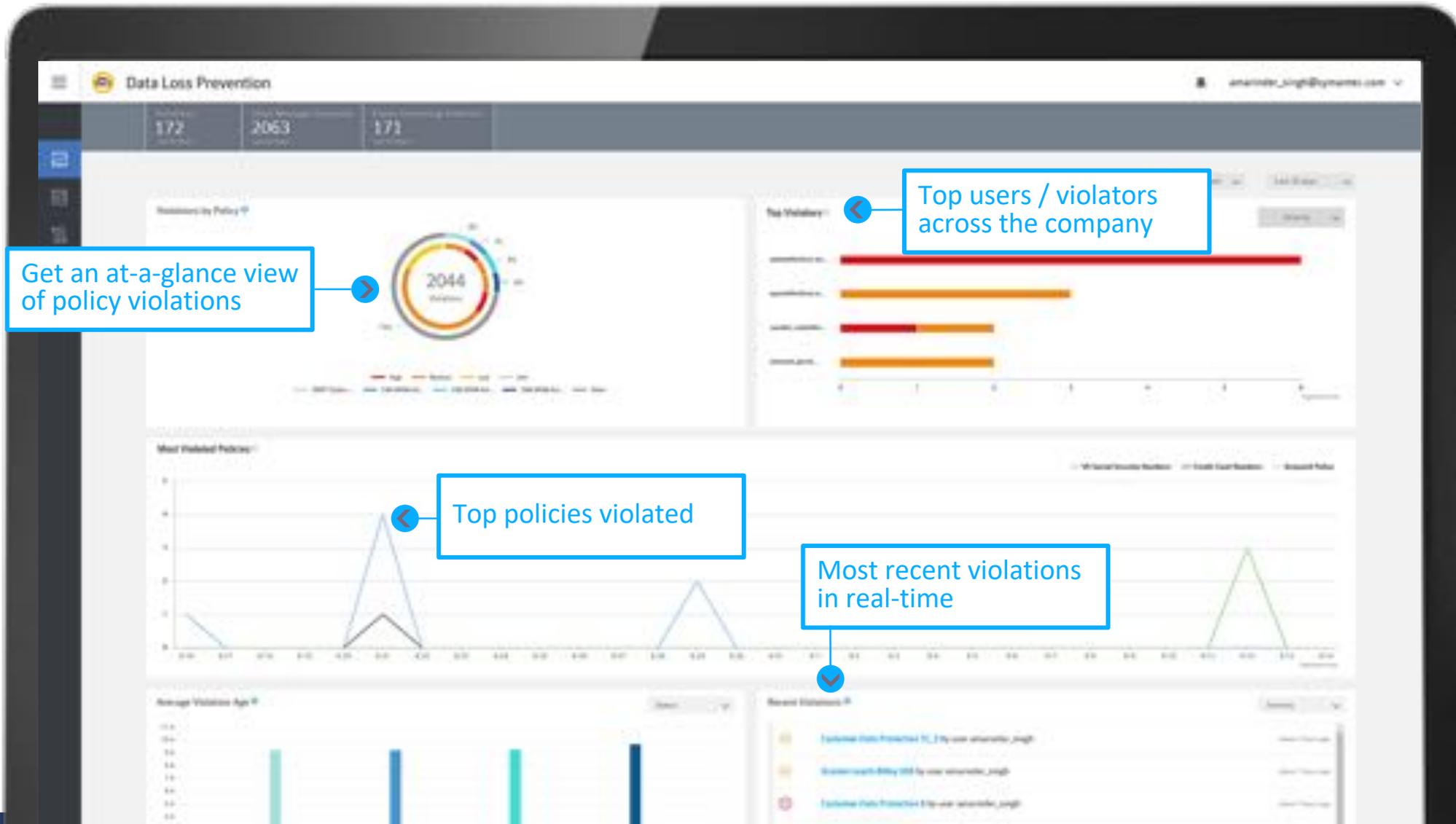
## SENSITIVE DATA PROTECTION

- Catches data loss other solutions miss with powerful, cloud-based content detection
- A sleek cloud console makes it easy to manage policies and violations
- Dozens of built-in policy templates get you up and running quickly

# DLP Cloud Console

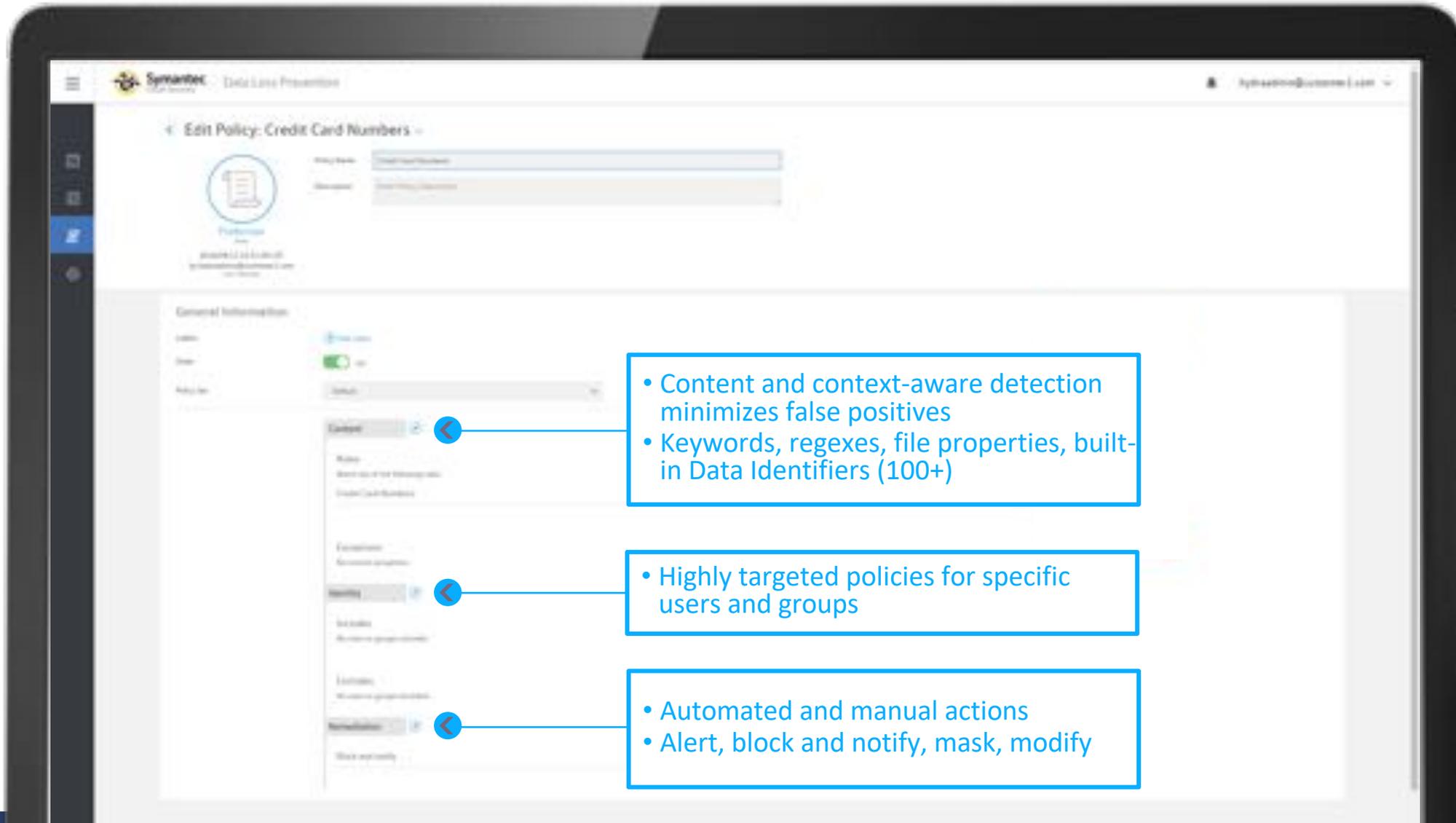


## Dashboard View



# DLP Cloud Console

## Policy Authoring



**Content**

- Content and context-aware detection minimizes false positives
- Keywords, regexes, file properties, built-in Data Identifiers (100+)

**Exclusions**

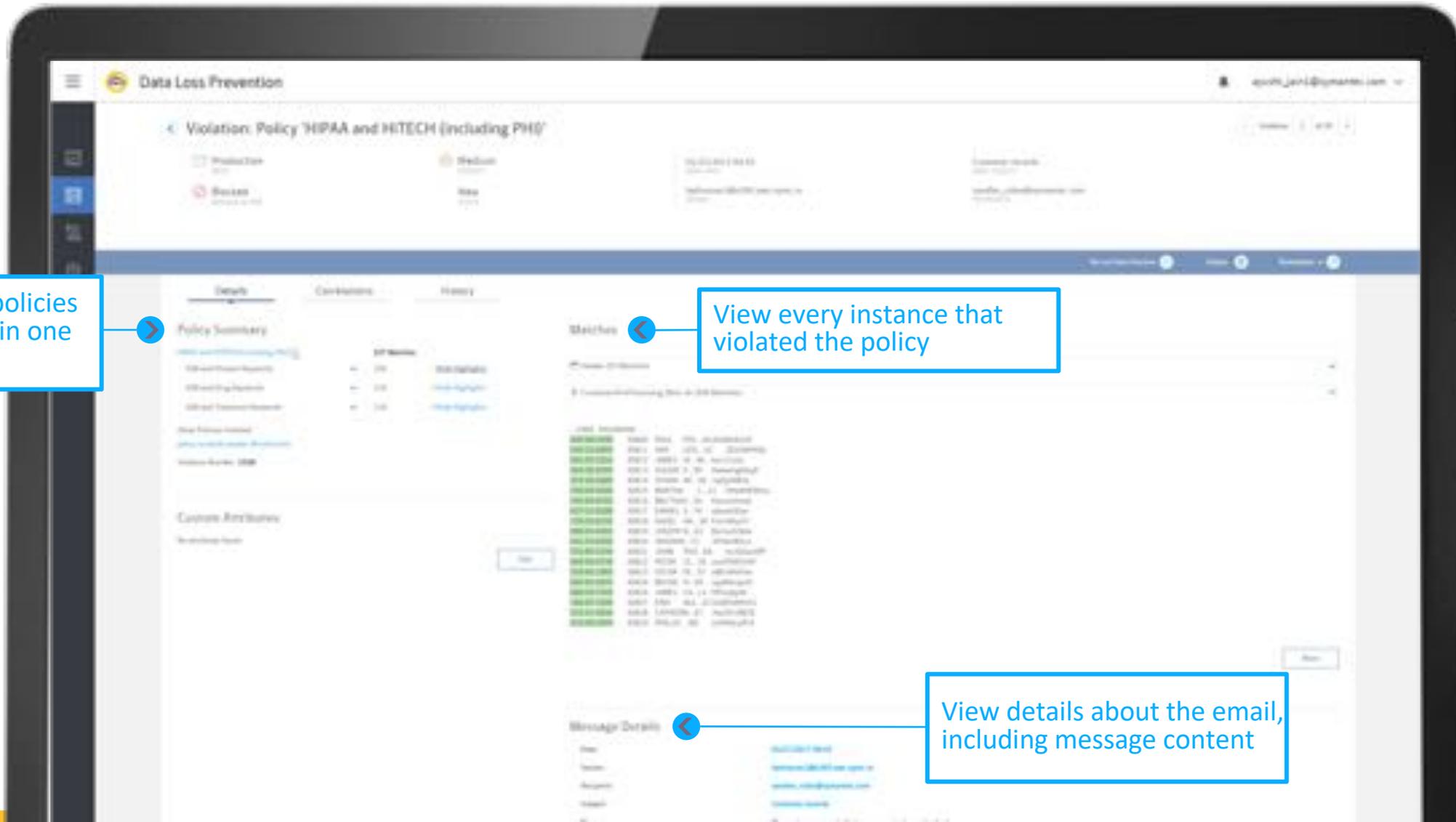
- Highly targeted policies for specific users and groups

**Actions**

- Automated and manual actions
- Alert, block and notify, mask, modify

# DLP Cloud Console

## Violation Remediation



View violated policies and drill down in one click

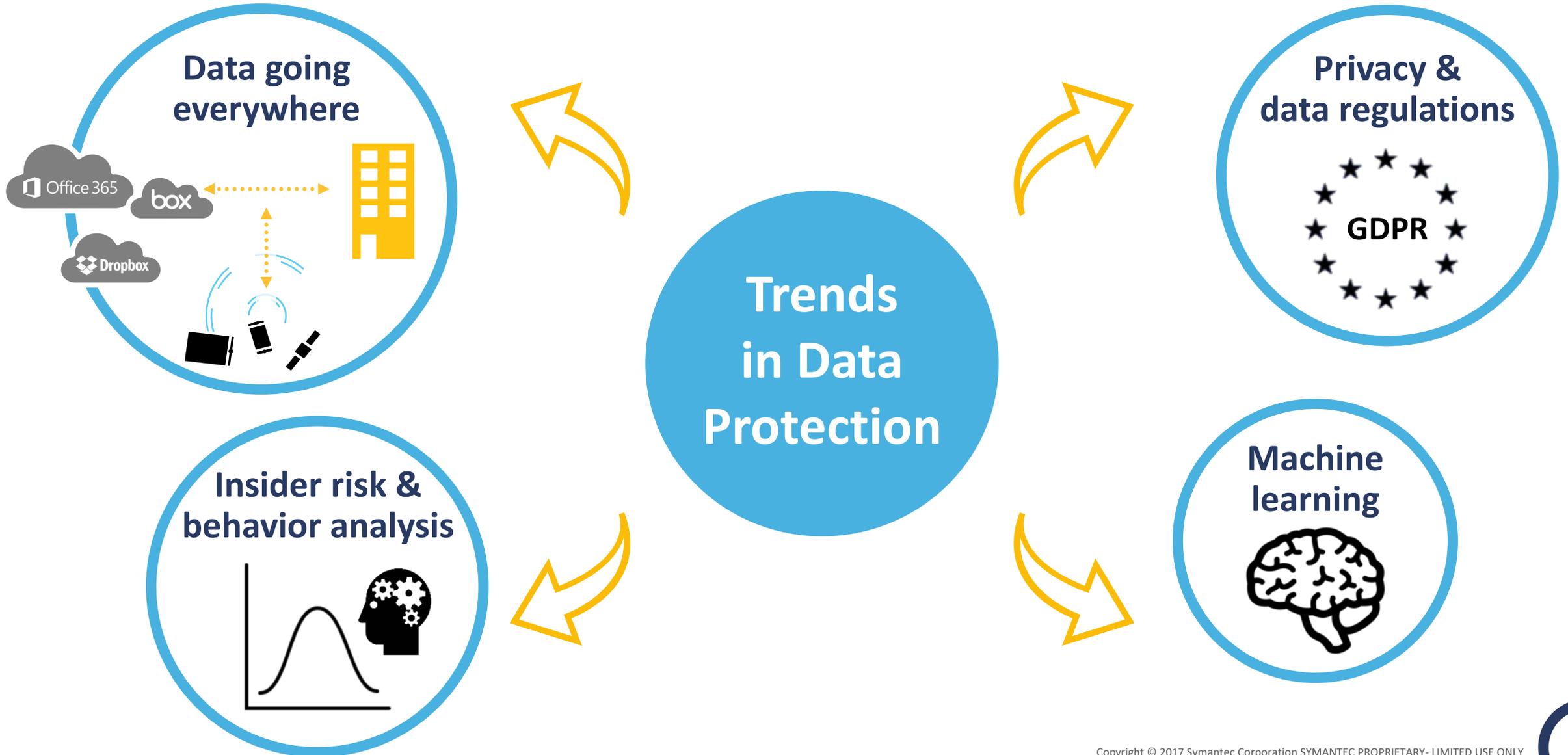
View every instance that violated the policy

View details about the email, including message content

# Information Centric Security



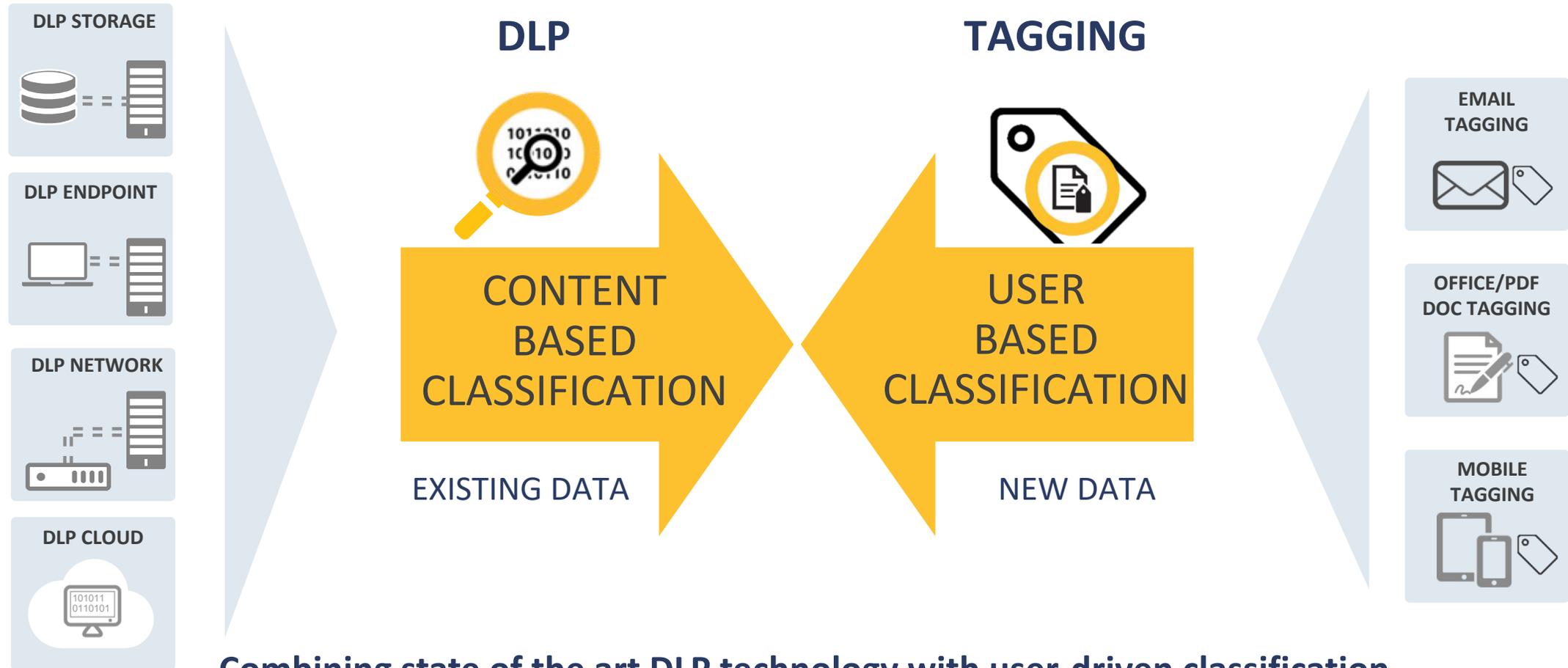
# New trends in data protection



# Augment DLP with Data Classification



## DLP with Symantec Information Centric Tagging (ICT)

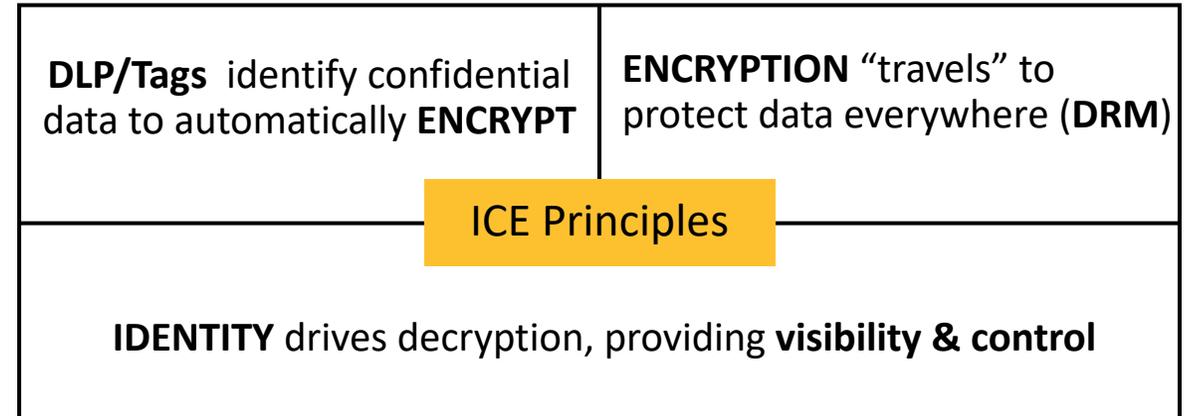


Combining state of the art DLP technology with user-driven classification to identify and protect sensitive data

# Protect sensitive data when it leaves the managed channels



## DLP with Information Centric Encryption (ICE)



Protects your organization’s sensitive data across its lifecycle. Integrates CASB, DLP, Encryption and Identity

# Analytics: towards ML-based DLP

## DLP with Information Centric Analytics (ICA)

### DLP “EVERYWHERE” INCIDENTS

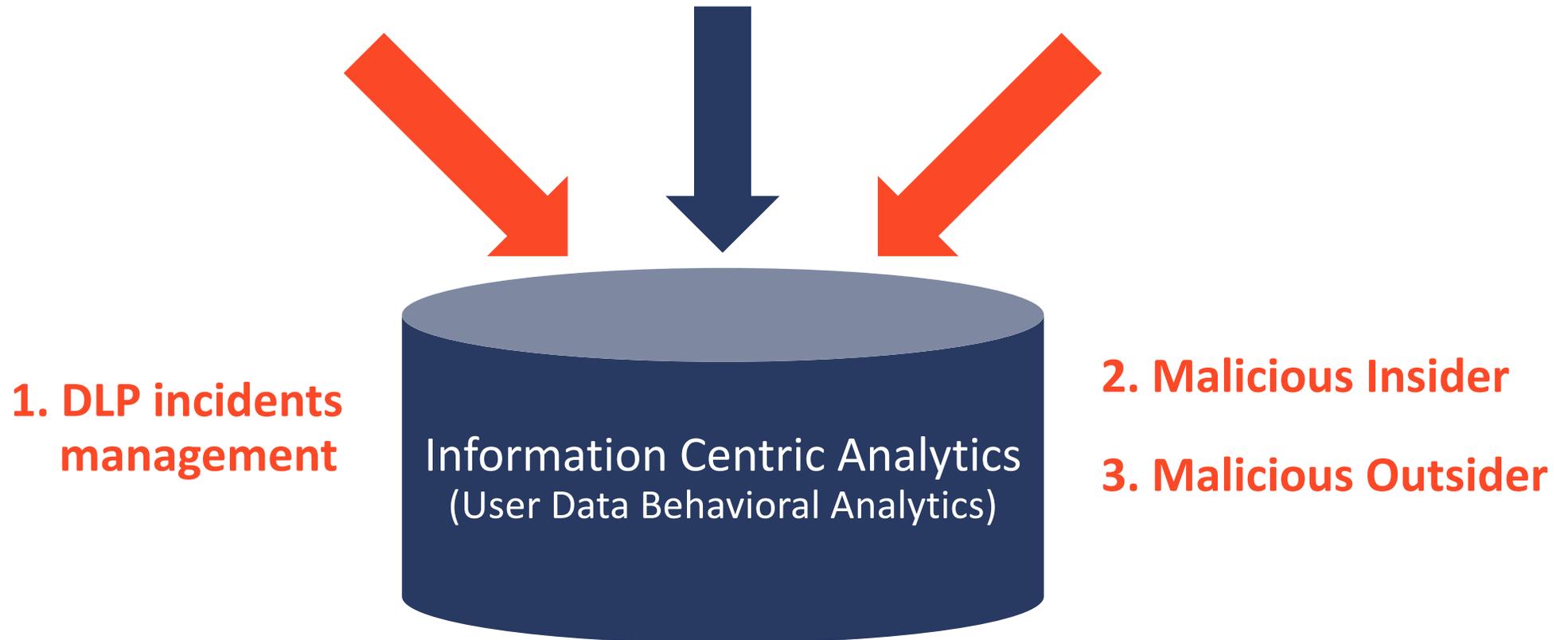
(on-prem (DLP) , SaaS (CASB), mobile (ICE))

### ICE

(confidential data access)

### TAGGING

(file access recorder (FDR))



# DLP for GDPR

- DLP core to GDP: DAR, DIM, DIU
- Prebuilt GDPR policies
- GDPR specific reports
- DLP Risk assessment for GDPR
- Proactive tools: Information Centric Security (data classification, analytics, and encryption service)
- Extend protection to PII in scanned forms, pictures and images (driver's license, passports, checks...)
- GDPR breach detection & response: analysis to respond to data breach via Information Centric Analytics



## GENERAL DATA PROTECTION REGULATION



**Banking and Finance**



**Travel**



**Digital Identity**



**Personal Profile**



**Government Identification**



**Healthcare and Insurance**

## INTERNATIONAL REGULATORY ENFORCEMENT



**Caldicott Report**



**Human Rights Act 1998**



**PIPEDA**



**EU Data Protection Directives**



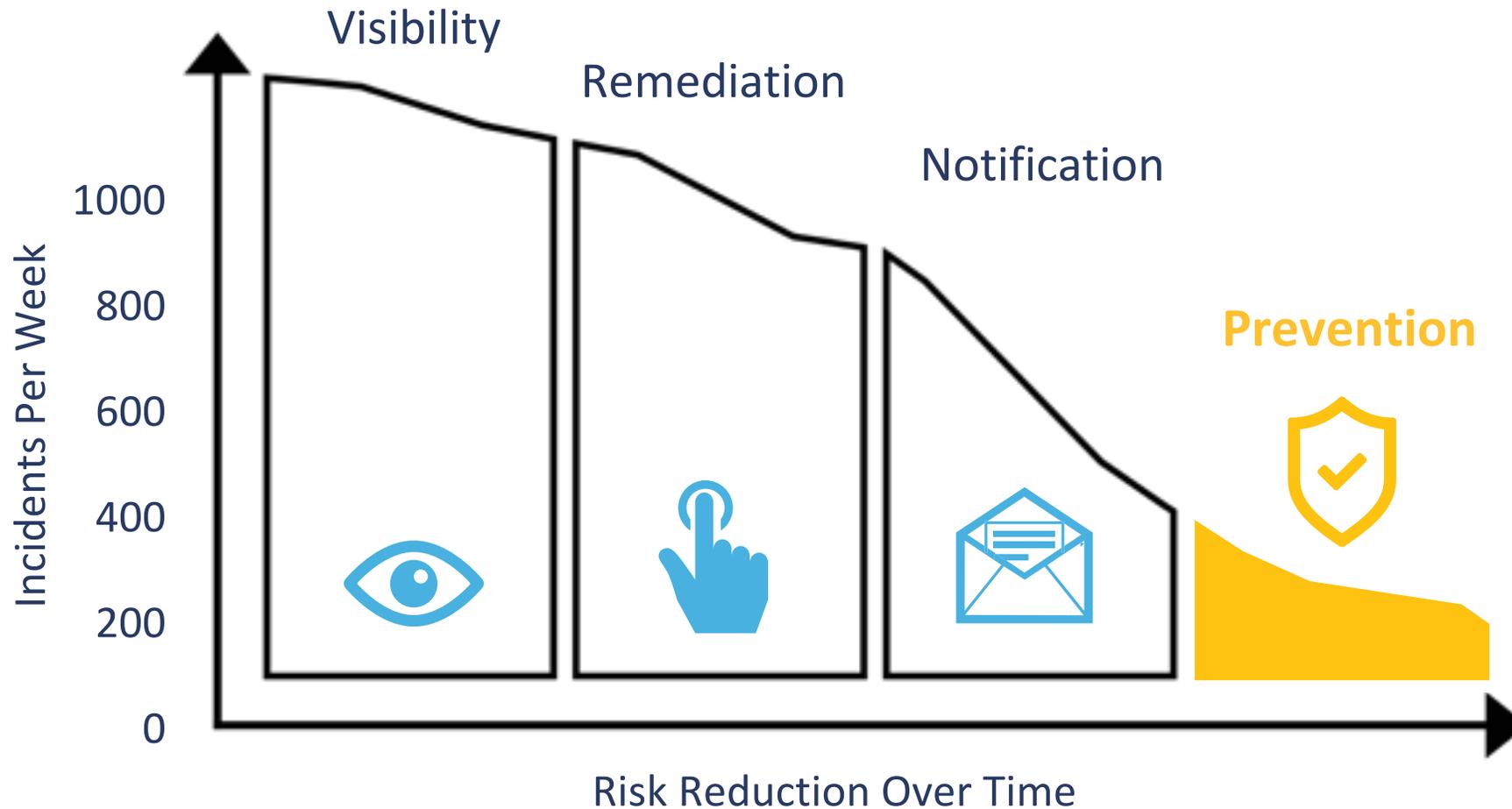
**Data Protection Act 1998**

# Deploying Data Loss Prevention



# Proven deployment methodology

To measurably reduce your data loss risk





Title

# Symantec Information Centric Tagging (ICT)

Protect the Data You Value

Presenter

Date



# The Need for User Driven Classification

Section

# 01



# The Need for Data Classification

I need to protect regulated data and intellectual property from loss and theft



Automatic detection technologies cover most of the scenarios

Account Numbers, Credit Cards, Government IDs,

Financial Reports, Marketing Plans

Source Code, Product Designs

Tax returns, insurance claim forms



But some types of sensitive data may be best identified and classified by the users who create it



# User Stories

## User driven classification

*“I need to enable my employees to classify sensitive documents and email at the time of creation”*

## Augment DLP driven classification

*“I want to extend protection to sensitive data that may not yet be covered by DLP policies”*

**Information Centric Tagging**

Protect documents everywhere (w/Integrations)

*“I need to protect sensitive documents with encryption or digital rights”*

# Introducing Information Centric Tagging (ICT)

Section

# 02



# Information Centric Tagging (ICT)

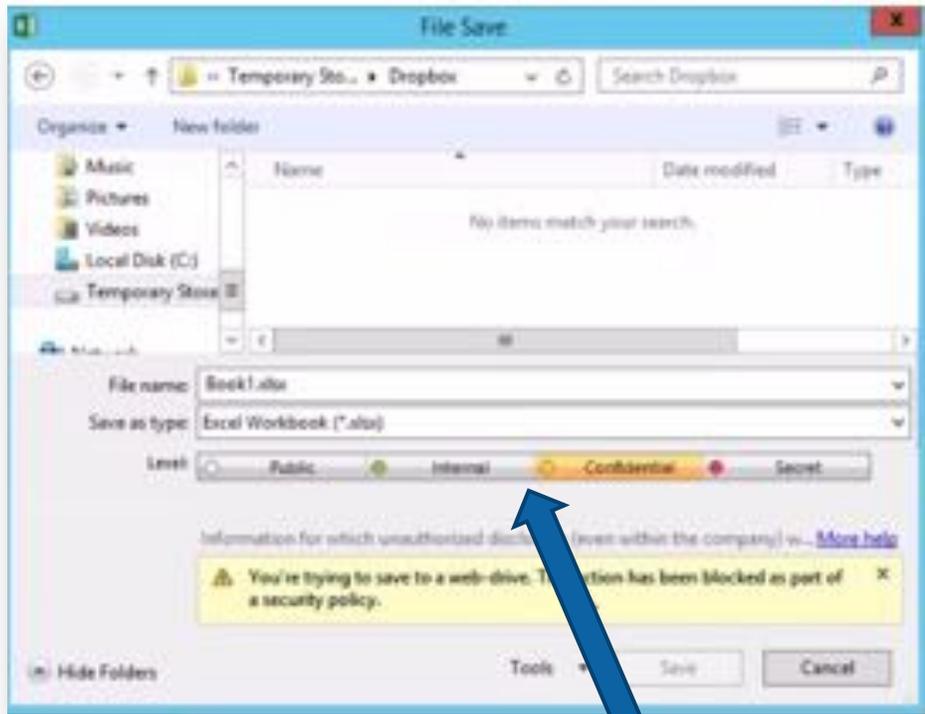
User-based classification that expands DLP detection:  
enables employees to identify sensitive data as they create it and apply classification levels

- Software agent based
- Add-on to DLP

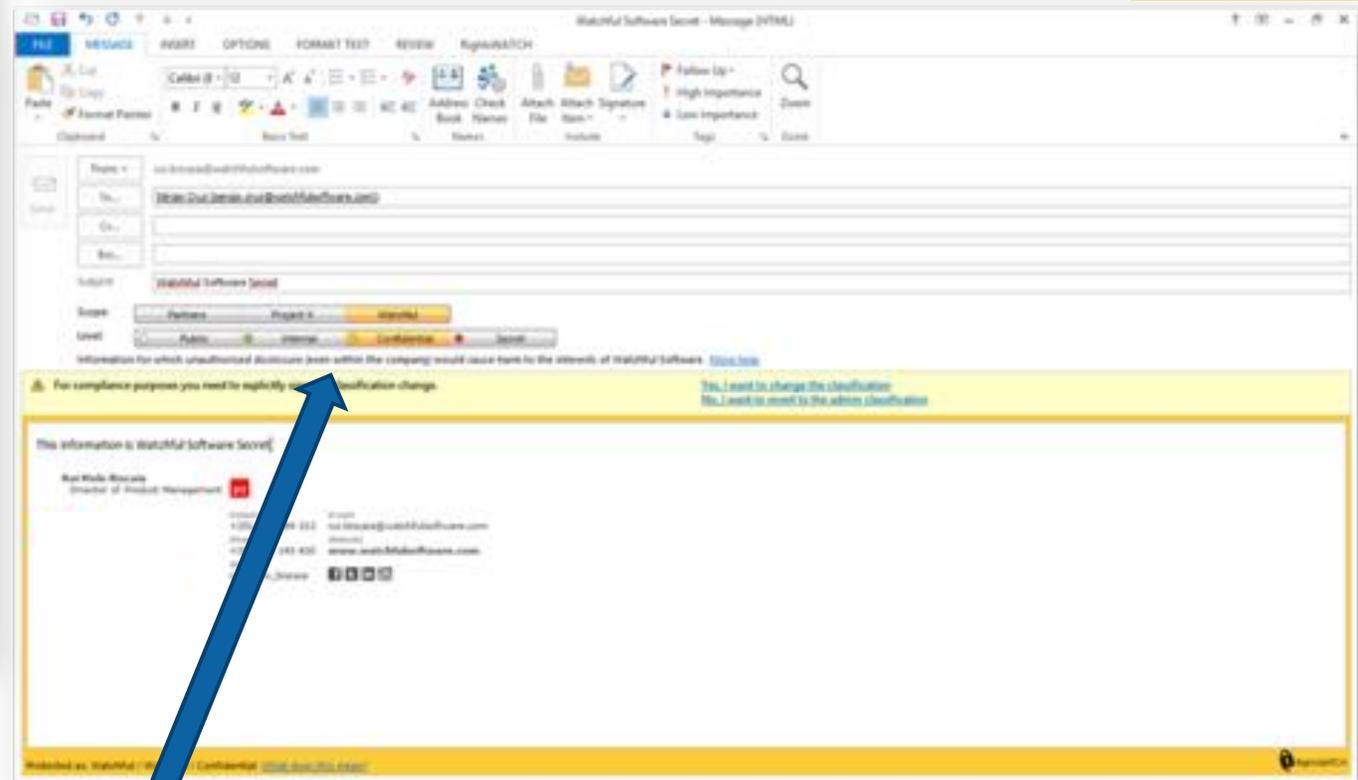


# Classification with ICT

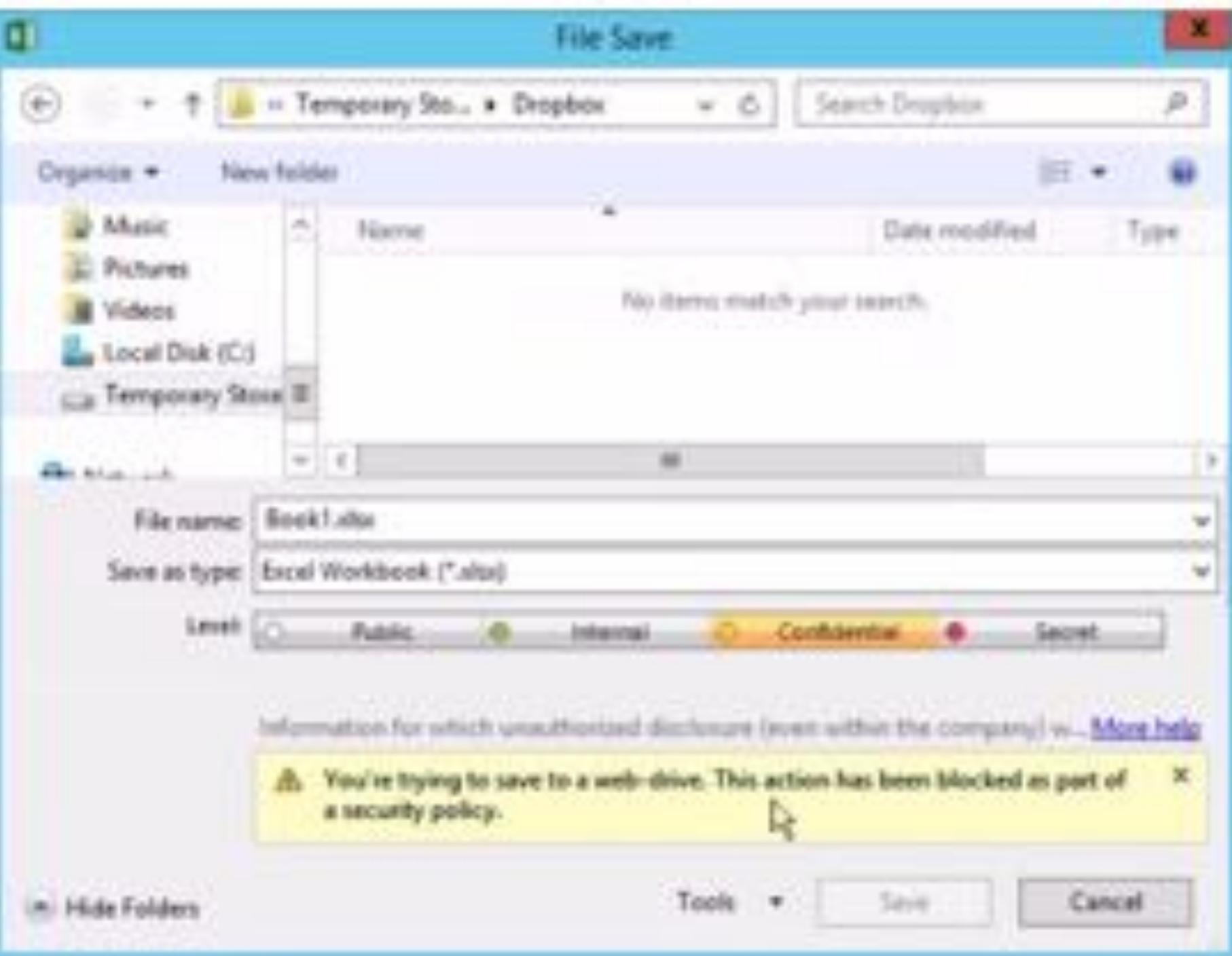
Emails



Files



Classify data upon creation



Watchful Software Secret - Message (HTML)

FILE MESSAGE REPLY PHONE FORWARD TEXT REVIEW SIGNATURE


 Call to Action:        

Follow Up - High Importance Low Importance

Deleted | Sent Mail | Items | Includes | Tags | Done

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**From:** watchful@watchfulsoftware.com  
**To:** Watchful Support <watchful@watchfulsoftware.com>  
**Subject:** Watchful Software Secret

**Open:** Followed Flagged Watchful  
**Send:** Reply Reply All Forward Confidential Secret

Information for which unauthorized disclosure (even within the company) would cause harm to the interests of Watchful Software. [Show More](#)

 For compliance purposes you need to explicitly sign this classification change.
 [Yes, I want to change the classification](#)  
[No, I want to revert to the previous classification](#)

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This information is Watchful Software Secret

**Watchful Software**  
 Director of Product Management


**Watchful®**  
 Keep it secret.

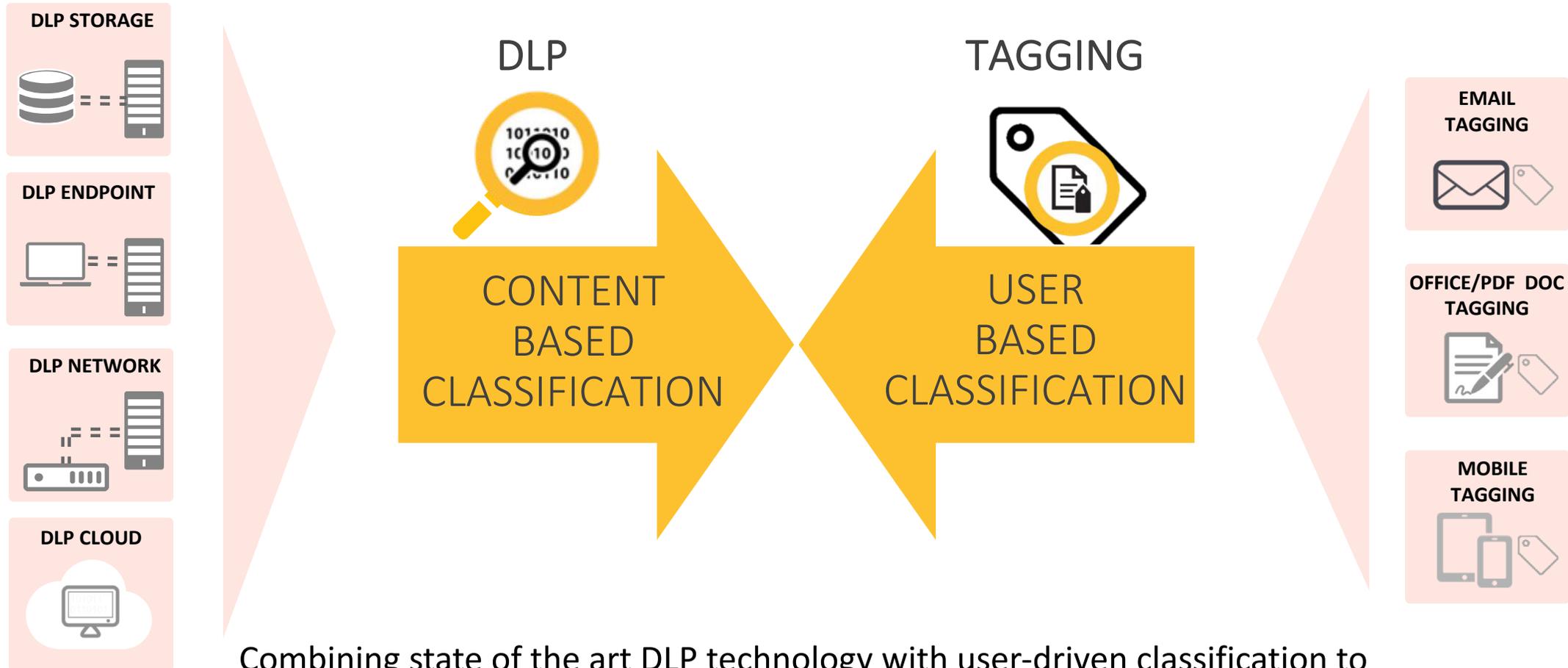
Contact: +1(800) 762-6994 x123 | Email: watchful@watchfulsoftware.com  
 Phone: +1(800) 221-2454 x400 | Website: www.watchfulsoftware.com  
 Watchful Software

Watchful Software

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ec.

# User Classification augment DLP



Combining state of the art DLP technology with user-driven classification to identify and protect sensitive data

# ICT Functionalities

Section

# 03

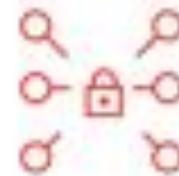


# Classification & Tagging in a Nutshell



## Data Classification & Labeling

Enables enterprises to classify newly created content, existing files, and emails in a DLP policy-driven or user-driven manner



## Enterprise-Ready Architecture

Highly scalable architecture with centralized management that integrates with DLP, Microsoft RMS, and Active Directory



## Role-Based Taxonomies & Policy

Policy engine allows enterprises to set up different classification taxonomies and policies to be applied to designated users



## Comprehensive Audit Trails

Rich audit trails provide visibility into user and administrator actions enabling regulatory compliance and forensic mandates



## Dynamic Watermarking & Tagging

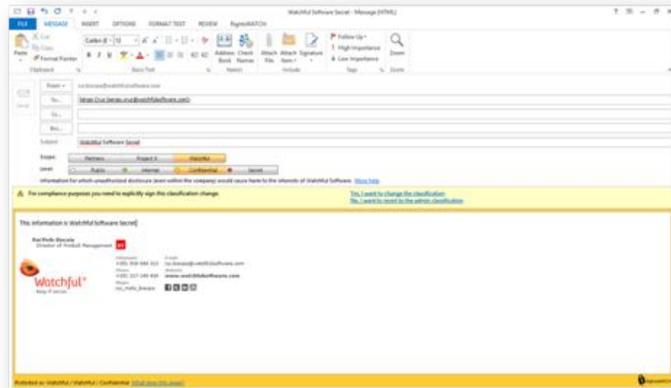
Automatic tagging and watermarking all unstructured data, including emails, documents, and images according to enterprise policy



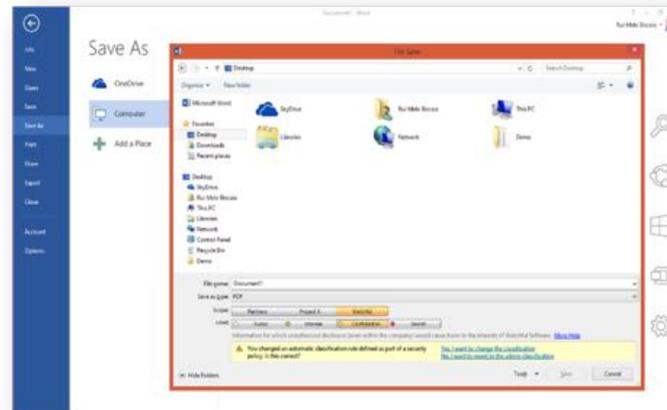
## Ease of Use

Intuitive and seamless user experience ensures a smooth roll-out of classification and tagging

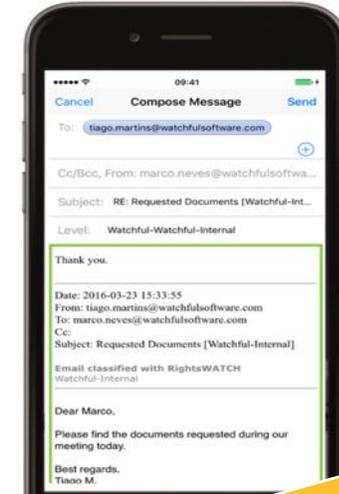
# Seamlessly Integrated Classification



Microsoft Outlook



Microsoft Office



Mobile

Other classification integrations:  
Global Protector (Windows Explorer, CLI)  
Outlook Web Access

# Document and Message Watermarking

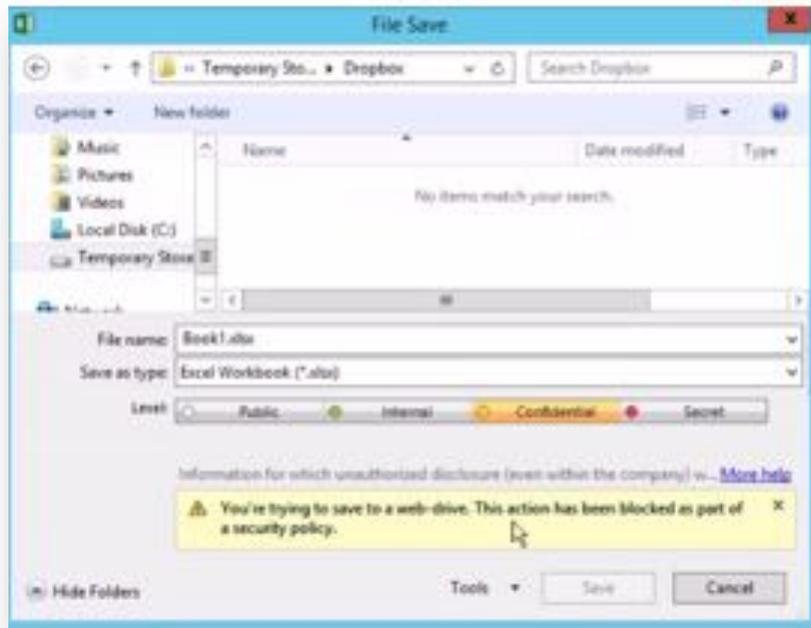
Applying Visual Indication of Classification Level

Use classification tags to apply watermarks to documents and email messages



Supports Office documents, spreadsheets, presentations, PDF files, and email messages

# Classification & Tagging Engine



## Warn Rule

Guide or educate the user when performing a classification action during content creation



## Block Rule

Prevent the user from transmitting incorrectly classifying content



## Tag

Tag the content at the metadata layer to enhance the efficiency and effectiveness of the DLP policies

# A new approach: Information Centric Security

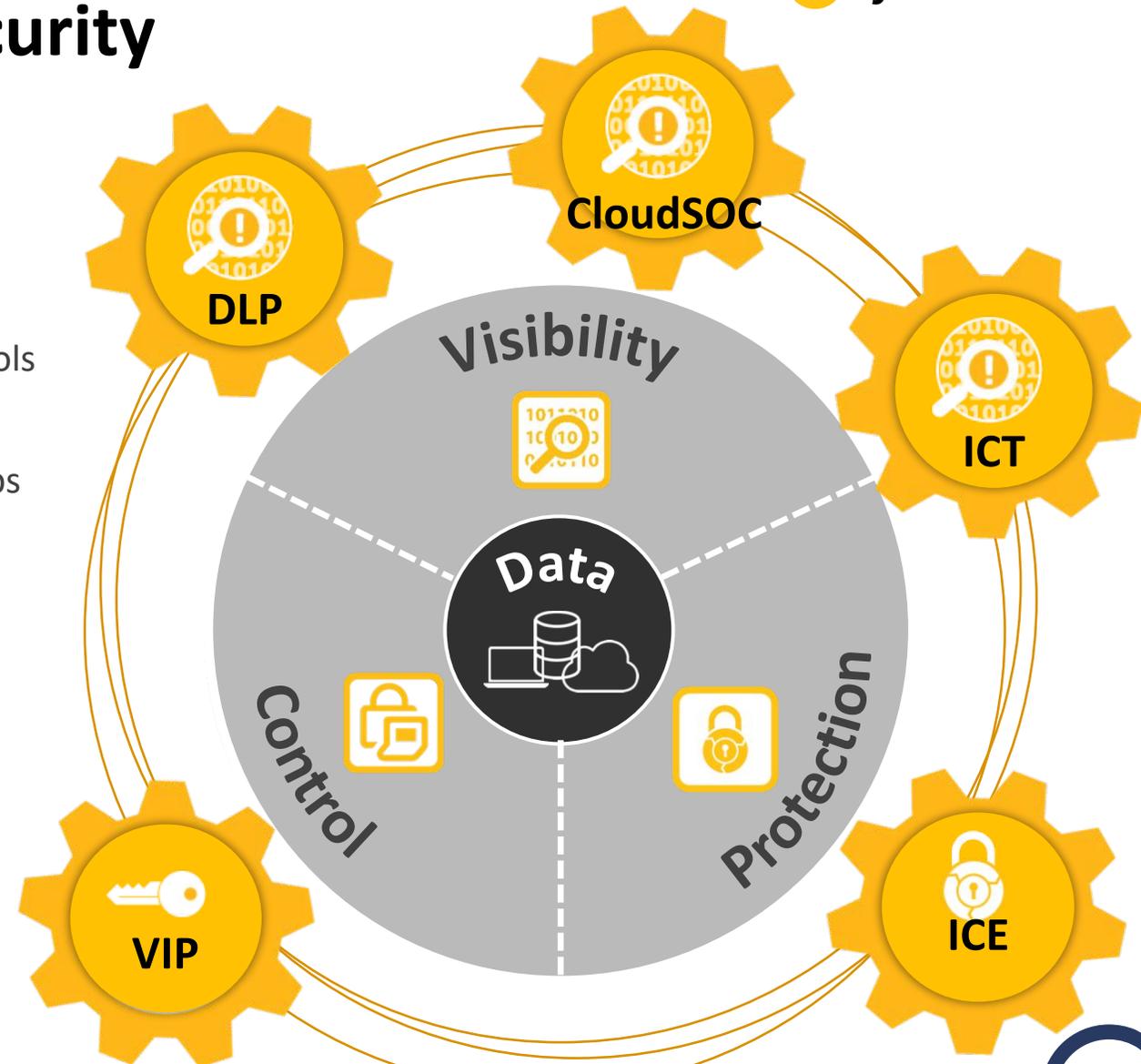
Section

# 04



# Symantec Information Centric Security Components

- ✓ **Data Loss Prevention (DLP)**  
Discovers sensitive data across all channels with central policy controls
- ✓ **CloudSOC (CASB)**  
Extends existing DLP policies, workflows, and detection to Cloud Apps
- ✓ **Validation and ID Protection Service (VIP)**  
Secures access to critical data with Multi-Factor Authentication
  
- ✓ **NEW Information Centric Encryption (ICE)**  
Integrated policy driven encryption and identity access
- ✓ **NEW Information Centric Tagging (ICT)**  
Increases DLP efficiency with User driving DLP tagging



# Why Symantec



# Why Symantec

Innovation and market leadership

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## 10 Consecutive Years of Technology Leadership



# Why Symantec

Innovation and market leadership

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## The Global Market Leader in DLP



# Why Symantec

Innovation and market leadership

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## Used by Over Half of the Fortune 500





HVALA

?

